



Life @ UNW

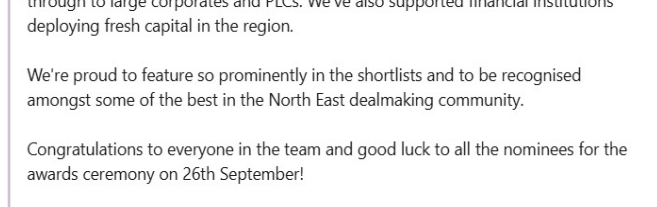
August-October 2024

Michael McCulloch • 1st
Corporate Finance Senior Manager

Excited to share the successful completion of a significant regional deal! It was a pleasure collaborating with the talented team at Foresight Group, specifically **Jordan Lavender**. This project marks another successful investment in the region which has been assisted by **UNW**.

A thank you to the team in **Jonathan Partridge, Edward Booth, and Neville Broadhead**, as well as **Liam Stubbs** and **Tom Pollard** at **Ward Hadaway**.

Looking forward to more successful ventures!



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The shortlists for the **Insider Media North East Dealmakers Awards 2024** were announced this morning, and it's another very strong showing from UNW's Corporate Finance team!

We've been shortlisted in several categories this year which is a real testament to the hard work of the team during the year.

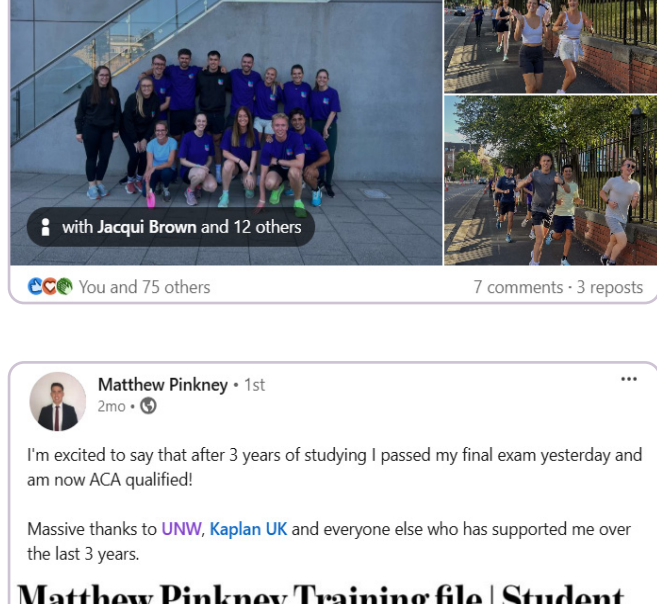
Despite a challenging period for MBA generally, with the headlines showing deal volumes and values down across the board, the last 12 months has been a period of sustained activity for our growing Corporate Finance team. We have been active right across the transactions spectrum, with clients ranging from owner-managed privately owned businesses, acquisitive PE-backed corporates, right through to large corporates and PLCs. We've also supported financial institutions deploying fresh capital in the region.

We're proud to feature so prominently in the good book and to be recognised amongst some of the best in the North East dealmaking community.

Congratulations to everyone in the team and good luck to all the nominees for the awards ceremony on 26th September.

Chris Wilson, Nick Broadhead, Paul Markin, Chris Newman, Michael McCulloch, Danny Malone, Meghan Phillips, Jacob Burn, Owen Conquest, Jonathan Partridge, Edward Booth, Neville Broadhead, Lara Marshall

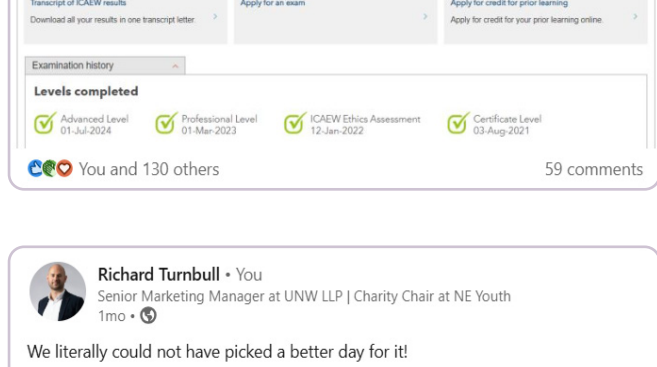
Full details can be found here: <https://lnkd.in/g/6GZK2U>



Anna Gillespie • 1st
Senior Project Manager

Really enjoyed a summer evening in UNW run club followed by pizza!

It was lovely to see so many people there!



Matthew Pinkney • 1st
Senior Project Manager

I'm excited to say that after 3 years of studying I passed my final exam yesterday and am now **ACA qualified**!

Massive thanks to **UNW, Kaplan UK** and everyone else who has supported me over the years.

Matthew Pinkney Training file | Student no. 8616091



Richard Turnbull • You
Accounting Assistant at UNW LLP | Charly Chair at NE Youth

We literally could not have picked a better day for it!

Another fantastic **UNW** team away day at **Wylam Brewery**. Tap & Events yesterday.

We packed so much in - CR training, escape rooms, canvas painting, marshmallow tower building and lots more!

And the best thing of all is the fact that this was ALL organised by our team.

You can't beat getting everyone together to celebrate what makes **UNW** special - our team, our clients, our independence and of course, our family culture.

Oh - and the BBQ in the sun was pretty good too.

Jacalan Rivett, Emma McPartlin, Claire Sharnan



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Recently, several members of UNW's Audit Team were on site at our long-standing client **Harrison & Hetherington Limited**, the UK's leading agricultural machinery.

Their visit coincided with a week of celebrations to mark the 50th anniversary of H&H's most famous sale on Friday 23rd August 1974, Harrison & Hetherington at Bordenway has grown into the cornerstone of the H&H Group's network of seven marts across the North West and the Borders.

It was fantastic for our team to play a part in the commemoration as we reach our own milestone of 7 years as the company's auditors!

Congratulations, H&H!

Ross Walker | Lewis Allen | Christina Webb | Daisy Rowe



Lee Muller • 1st
Senior Project Manager

I am delighted to welcome Louisa Edmondson to our Employment Taxes Team at UNW. Louisa is the newest arrival on our successful graduate scheme following **Becky Hood** and **Leah Harrison** being the trailblazers over the last few years. She joins a very strong team with David Paul, Paul Tucker and Pam Bhachoo all enjoying being part of the Employment Taxes department.

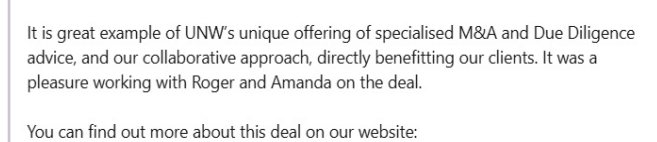


Danny Malone • 1st
Senior Project Manager

Delighted to have assisted Thomas Graham & Sons with its recent successful acquisition of L. Gilbert. This was the first deal that completed since I joined **UNW** and was particularly happy to get over the line.

It is great example of UNW's unique offering of specialist M&A and Due Diligence advice, and our collaborative approach, directly benefitting our clients. It was a pleasure working with Roger and Amanda on the deal.

You can find out more about this deal on our website.

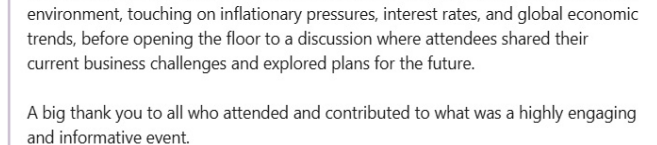


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Nick Broadhead • 1st
Corporate Finance Senior Manager

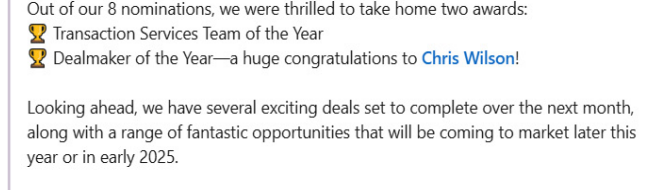
It was great to welcome **Mauricio Amelini, Gareth Harrison, Wais Panjwani** and, in particular, **Megan Greene** from the Bank of England today for a roundtable discussion held at UNW's charity of the year **Bright Red Charity**.

One of our clients joined us for a more really insightful discussions, led by **Mauricio**.

It was interesting to hear an update from Megan on the current UK macroeconomic environment, touching on inflationary pressures, interest rates, and global economic trends, before opening the floor to a discussion where attendees shared their current business challenges and explored plans for the future.

A big thank you to all who attended and contributed to what was a highly engaging and informative event!

Ian Kelhall | Fern Rivett | Nicola Coleman | Richard Turnbull



Michael McCulloch • 1st
Corporate Finance Senior Manager

What a fantastic night at the **Insider Media Dealmakers Awards 2024**!

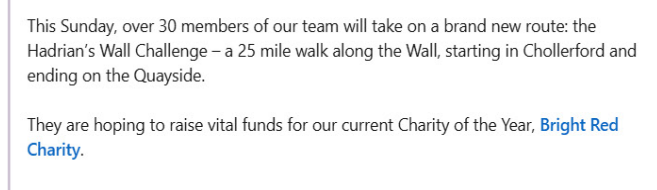
I couldn't be prouder of the team, as **UNW** was nominated in every award category we could enter - a strong testament to the quality of deals we advise on, the exceptional clients we work with, and the comprehensive services we deliver.

Out of our 8 nominations, we were thrilled to take home two awards:
• Transaction Services Team of the Year
• Dealmaker of the Year - a huge congratulations to **Chris Wilson**!

Looking ahead, we have several exciting deals to complete over the next month, along with a range of fantastic opportunities that will be coming to market later in the year in early 2025.

A huge well done to the entire team for their dedication and hard work! 🏆👏

Paul Markin Chris Wilson Nick Broadhead Neville Bearpark Danny Malone Owen Conquest Jacob Burn Chris Newman Meghan Phillips Lara Marshall Jonathan Partridge Edward Booth Jack McCullagh



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It's nearly time.

This Sunday, over 30 members of our team will take on a brand new route for the **UNW's** charity of the year **Bright Red Charity**.

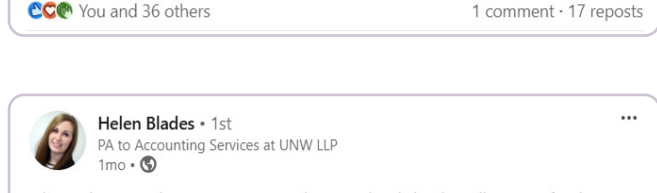
Ending on the Quayside.

We're hoping to raise vital funds for our current Charity of the Year, **Bright Red Charity**.

Based in the Northern Centre for Cancer Care at the Freeman Hospital, Bright Red aims to improve the lives and treatment of people with blood cancer across the north of England. Through cash, research and education, the charity strives to beat illnesses such as leukaemia, lymphoma, myeloma, myelodysplasia and myeloproliferative diseases.

If you'd like to help us achieve our fundraising targets, please donate here:

<https://lnkd.in/g/ryhZ>



Helen Blades • 1st
Senior Project Manager

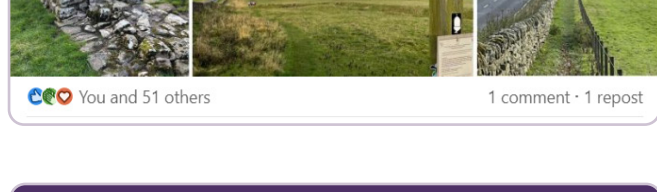
What a day! 26 miles 52,300 steps 9.5 hours. A hard slog but all the rain funds for the **UNW's** charity of the year **Bright Red Charity**.

If you would like to donate and make my sore legs, hips, and feet feel better, head to <https://lnkd.in/g/ryhZ>



Rob Williamson • 2nd
Charity Investment Advisor

Great to be at **UNW** this morning for **4Finance's** Community Foundation serving **Ynys & Wrexham** and **Northumberland** chairs network event with the brilliant Jon Saxon from Association of Chairs and Sean Soudley from Corbridge Youth Project on chairing and trusteeship. Organised by our **Collette Harrison**.



Charlotte Kirtan • 1st
Audit Manager

Having a great afternoon with **Anna Gillespie** chatting to students at **Dane Allen's** Schools' Futures Fair about a career in accountancy at **UNW**!



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"Deal alert"

Huge congratulations to the University of Sunderland on its acquisition of **Access Training Limited**, a highly regarded, award-winning independent training provider.

UNW is proud to have supported the university through this significant acquisition, delivering a complete wrap-around services - from corporate finance advice to financial due diligence and tax guidance. This deal marks an exciting step forward for the University of Sunderland as it expands its educational offerings, supporting greater access to apprenticeships, diverse training routes, and alternative pathways to higher education.

Well done to all involved!

Chris Wilson, Jacob Burn, Danny Malone, Neville Bearpark, Edward Booth, Tim McEwaine, Sarah Barrow, Philip Clare, Just Campbell, Muckle LLP | B Corp"

Read the full story here: <https://lnkd.in/g/TJN5Qk>



Lara Marshall • 1st
Senior Project Manager

It was great to see such a broad range of attendees at our Subsidiaries & Sandwiches event earlier this week.

Thank you to all who attended. It was excellent to catch up and hear some interesting conversations on subsidies in the context of grant funding. Subsidy Advice Unit interactions, and what may happen after March 2025.

Neville Bearpark, Danny Malone, Jacob Burn, Owen Conquest, Edward Booth



Rob Williamson • 2nd
Charity Investment Advisor

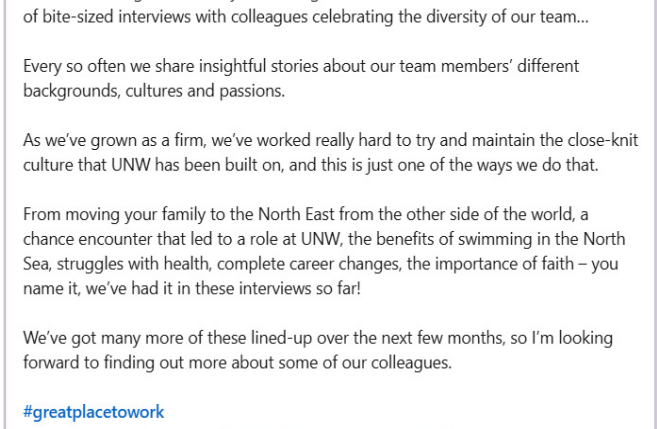
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Nathan Davison • 1st
Accounting Assistant at UNW studying ACCA

I am delighted to have graduated from Newcastle University with a Bachelor of Science with joint honours in Mathematics and Accounting, achieving a first class degree, after thoroughly enjoying my three years spent at university.

I now look forward to joining the Accounting Services department at **UNW** from next week, where I have accepted a graduate position to complete the ACCA graduate trainee scheme.



Richard Turnbull • You
Accounting Assistant at UNW LLP | Charly Chair at NE Youth

One of the things I absolutely love doing here at **UNW** is our internal U & Me' series of bite-sized interviews with colleagues celebrating the diversity of our team...

Every so often we share insightful stories about our team members' different backgrounds, cultures and passions.

As we've grown as a firm, we've worked really hard to try and maintain the close-knit culture that **UNW** has been built on, and this is just one of the ways we do.

From moving your family to the North East from other sides of the world, a chance encounter that led to a role at **UNW**, the benefits of networking in the North Sea, struggles with health, complete career changes, the importance of faith - you name it, we've had it in these interviews so far!

We've got many more of these lined-up over the next few months, so I'm looking forward to finding out more about some of our colleagues.



3 Year Anniversary

Daniel Ridley
Marketing

Kulvinder Johal
Accounting Services

Steven Hobson
Accounting Services

Philip Collins
Dental

Adam Acaster
Audit

Beth Sheldon
Audit

Chris Thompson
Audit

Jack McCullagh
Audit

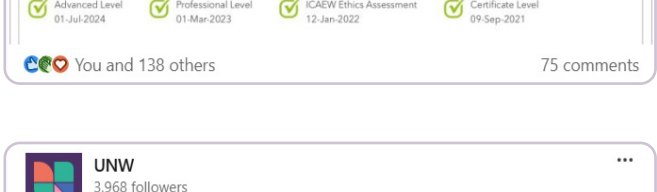
Matthew Pinkney
Audit

Lewis Ayton
Tax

Adam Acaster • 1st
Senior Project Manager

Pleased to say that after 3 years of studying, I am now **ACA** qualified with 15 first time passes!

A massive thank you to **UNW, Kaplan UK** and everyone who has supported me on my journey.



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A big welcome to **Parm Bhachoo**, who recently joined **UNW** as Senior Employment Taxes Specialist.

Parm will bring a wealth of experience and a unique perspective to our growing Employment Taxes team, joined from a 15-year career working both as an in-house specialist resource and at a senior level within practice.

In recent years, UNW has invested significantly in its employment tax offering with the appointments of **Paul Tucker** and **David Paul** as Senior Employment Taxes Specialists, and with the creation and then expansion of its groundbreaking Employer Tax Graduate Scheme which has seen **Becky Hood** and **Leah Harrison** join the department, with a further graduate due to join the team later in September.

More on Parm's appointment here: <https://lnkd.in/g/6m-4mk>

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"I am delighted to be joining UNW. It is a firm that is very passionate about delivering an exceptional service to its clients and it's great to be a part of that."

Parm Bhachoo
Senior Employment Taxes Specialist

Lisa Hay • 2nd
Senior Project Manager

Thank you to **Wellcome Health Pharmaceuticals** for spending the day with **Lloyds Bank** and **UNW** accounts teaming up to create **Lifedore**, the world's biggest play structure. From financing to governance and project management, it's one of the biggest achievements in the charity sector of recent years.

It's always fascinating to hear from **Mark Braxell** about the incredible journey **The Almsack Gardens** have been on to create **Lifedore**, the world's biggest play structure. From financing to governance and project management, it's one of the biggest achievements in the charity sector of recent years.

Thank you to **Anne Halliwell** and her team for hosting so well despite the rain. It was good to chat to **Yvonne Newnham** Rugby Foundation trustee **Iain Ramage**, and many leading charity figures in the form of **Simon Dobson**, **David Stockton**, **Suzanne McKenna**, **Kate Bradley** and **Richard Turnbull**.

Richard Turnbull • You
Accounting Assistant at UNW LLP | Charly Chair at NE Youth

Read the full story here: <https://lnkd.in/g/TJN5Qk>



Jeffrey Ball • 1st
Charity Investment Advisor

It's all about the troll-snot.



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Why do Good Deals Go Bad?

In this week's **Insider Media** featured **Ask the Expert** blog, **Danny Malone**, Senior Manager in UNW's Corporate Finance team, shares insights on the common deal breakers identified during financial due diligence and offers strategies for their avoidance.

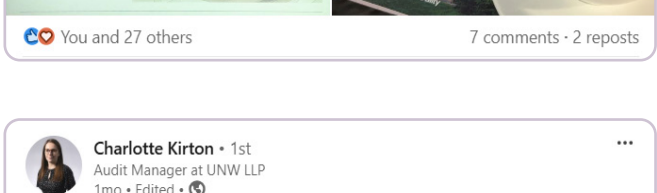
Danny, who joined the firm nearly 10 years ago, is a dedicated due diligence specialist with an impressive track record of managing buy-side and sell-side assignments. Having served at over 60 transactions, Danny has worked across a wide array of sectors and deal sizes on transactions involving owner-managed businesses, PE-backed SMEs, and large & listed entities.

The quality of UNW's due diligence work was recently recognised as our team was named 'Transaction Services Team of the Year' at the 2024 Insider Media Awards.

If you're interested in learning more about these deal challenges or have any other dealbreakers questions, feel free to get in touch with Danny at danny@unw.co.uk.

Read the full article here:

<https://lnkd.in/g/8X5Y6M>



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Getting good deals done is ultimately about asking the right questions, working flexibly and adapting quickly to unknowns.

Danny Malone
Corporate Finance Senior Manager

UNW 1,868 followers

5 Year Anniversary

Laura Wallace
Tax

Calum Storie
Audit

Michael Swan
Tax

Shonali Pillai
Tax

Beth Sheldon • 1st
Senior Project Manager

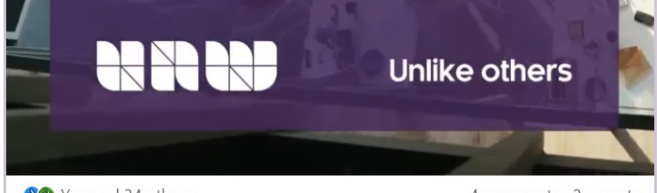
What a team!

Today we completed the 26 mile Hadrian's Wall challenge starting at Chollerford and finishing on the Quayside for **Bright Red**!

If anyone would like to show their support and help us reach our target we would really appreciate it.

<https://lnkd.in/g/ryhZ>

Don't be fooled by the big smiles, it was harder than it looked! Well done everyone!



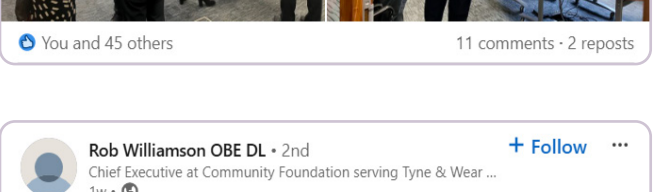
UNW 1,868 followers

Huge congratulations to **UNW** client **INEOS Britannia** who triumphed in the Louis Vuitton Cup on Friday after beating Italian team **Lana Rossa Prada** 7-4, becoming the first British team in 60 years to secure a place in the America's Cup!

Let by **Emile Ten Armitte**, the team now head to the 37th America's Cup to face Emirates Team New Zealand in the final to-seven series on 12 October.

Best of luck!

<https://lnkd.in/g/8X5Y6M>

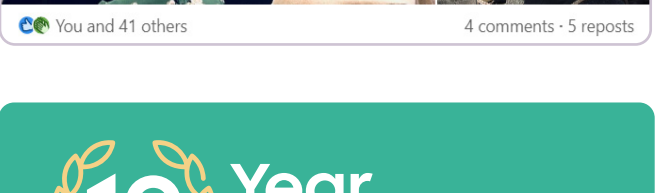


David Paul • 1st
Senior Project Manager

There were plenty of employment tax matters on the agenda for this morning's North East Employment Tax (NET) Forum hosted by **UNW**. Great to see the regulars, along with some new faces, sharing their experiences and knowledge on a range of topical issues.

Many thanks to **Richard Turnbull**, **Daniel Ridley** and **Rochelle Miller** for making sure that it all ran smoothly.

Lee Muller, **Paul Tucker**, **Parm Bhachoo**, **Becky Hood**, **Leah Harrison** and **Louisa Edmondson**



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